



Southern New England Chapter of PMI

Making Southern New England better through Project Management™

Chapter Meeting - Wednesday, January 18th *Beyond the Certification*

Crowne Plaza Hotel, Cromwell,
CT - Essex Room

Agenda

- 5:00 - 6:00pm - Registration and Networking
- 5:30 - 6:00pm - Pre-Meeting Session
- 6:00 - 7:00pm - Business Meeting and Dinner
- 7:00 - 8:00pm - Main Presentation

PM for this event: Judy.Borrmann@sneec-pmi.org

Registration: Deadline - Sunday
January 15th at midnight.

Main Presentation

Beyond the Certification by
Wayne Botha, PMP

Are you PMP® certified and still dissatisfied with the success rate of your projects? Have you ever wondered what it takes to be a successful IT project manager in the real world?

Get insightful answers in this session delivered by Wayne Botha, who will present the results of in-depth interviews with over thirty seasoned program and project managers. Learn from experiences that can be utilized in your professional journey to become an increasingly successful Project Manager.

Biography: Wayne is a certified Project Management Professional (PMP®) and a seasoned IT project manager for an insurance company. Since 1986 Wayne has helped IT professionals in South Africa, Saudi Arabia, Holland and the USA.

Wayne holds a BA in Information Systems/Psychology and an MBA in e-Business. Wayne has facilitated at Axia college, and develops project managers through multiple channels including his website, newsletter, blog, books and personal coaching. Wayne has held leadership positions as Director of Marketing for SNEC-PMI and Area Governor for Toastmasters International.



2012 Chapter Meeting Season Pass

A **Season Pass** for the nine 2012 Hartford area chapter meetings is available for purchase when registering for the January and February 2012 Cromwell chapter meetings.

SNEC members choosing this option will receive a discount code providing admission to the nine 2012 Cromwell chapter meetings (January through November 2012) for the cost of seven meetings (\$245).

If you have any questions regarding the Season Pass option, please contact Judy Borrmann at judy.borrmann@sneec-pmi.org or Robert Boshka at robert.boshka@sneec-pmi.org.

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MARK YOUR CALENDAR

January 10th

[Western Mass PM Forum Meeting - Springfield](#)

Tuesday 5:30pm - 7:30pm

January 13th

[Hartford Eastside PM Roundtable](#)

Friday 7:30am - 9:00am

January 18th

[SNEC Monthly Chapter Meeting - Cromwell](#)

Wednesday 5:30pm - 8:00pm

March 21, 2012

[Sustainable Leadership: The 10 Most Important Leadership Skills for Successful Projects - Cromwell](#)

Wednesday 7:45am - 5:00pm

March 21st

[SNEC Monthly Chapter Meeting - Cromwell](#)

Wednesday 5:30pm - 8:00pm

April 30 and May 1, 2012

[SNEC Annual Professional Development Day](#)

The Passion and the Power of Project Management™

Full day Conference: Monday
8:00am - 5:00pm

Half day Workshops: Tuesday
8:00am - 12:00pm

Connecticut Convention Center, Hartford

www.sneec-pmi.org/events



President's Message

By Norm Prevost, PMP

Hard to believe, but here we are in mid-December already. As we wrap up planning for next year, we hope that you were able to take advantage of one of our world class events in 2011. Beginning in March, Aileen Ellis, PMP presented "Leadership through Effective Communication" to SNEC as a full-day session. Perhaps you attended the "Lean Six Sigma, Yellow Belt" training by David Dirks in June, or in November participated in Neal Whitten's workshop; "Let's Talk Leadership". Each of these events were 'sold out', which is no small feat! And I take this to indicate that we are providing you with the professional development opportunities you want to attend.

Along with these one-day training sessions we also offered you ;The Passion and Power of Project Management our annual day and a half Conference for the sixth year running, and we have no plans to stop now. We also continued growing our regular meetings and roundtables in locations including Cromwell, Springfield, Shelton, Stamford and East Hartford.

Oh; and don't forget that we held two successful Career Days in Cromwell and Stamford. With all these events happening, we always have opportunities for you to volunteer and help our chapter grow.

Currently, there are a couple of openings on the board, so if you are interested in joining our leadership team and want to find out more, please contact me president@sneec-pmi.org or volunteer@sneec-pmi.org.

On behalf of the board of directors I want to wish you and your family all the best this holiday season! We look forward to continuing to deliver the events that you want to attend.

- Norm

Save the Date!

SNEC 7th ANNUAL PM CONFERENCE AND WORKSHOPS

Full Day Conference - Monday April 30, 2012

Half Day Workshops - Tuesday May 1, 2012

The Southern New England Chapter of the Project Management Institute would like you to save the date for the seventh annual PM Conference and Workshop - *The Passion and Power of Power Management*. Events will be held at the Connecticut Convention Center in Hartford, CT. Stay tuned for speakers, registration and other information.

Deadline for Call for Speakers is December 23rd!

SNEC invites experienced speakers to share their special talents and skills on *The Passion and Power of Project Management* at this year's conference. Several concurrent tracks will be offered on basic, intermediate and advanced topics.

You are invited to submit your presentation proposal(s) for the 2012 SNEC PM Conference via [e-mail](#) by Friday, December 23, 2011.

Please click [here](#) for instructions and submission forms.



Call for Sponsors/Exhibitors

SNEC invites you to participate in our full day event. As in the past, we offer individual display areas at the event where Sponsors / Exhibitors can interact with attendees throughout the day. This is a great opportunity for you to reach out to a diverse group of professionals and demonstrate your contribution to the discipline of Project Management.

For more information on sponsoring / exhibiting at our 7th Annual Project Management Conference is available [here](#). If you still have questions, please contact us via [email](#).



SNEC Registered Company Coordinator (RCC) Spotlight: COMING IN JANUARY!

Throughout 2012, the Outreach Committee will be featuring an RCC SPOTLIGHT - a series of articles introducing you to the participants in the SNEC Registered Company Coordinator (RCC) Program. Check this space each month, beginning in January, to learn about the local organizations who have stepped-up and developed a structured way of bridging their internal project management communities with the local SNEC and global PMI resources that are available.

ANY organization with at least 5 PMI/SNEC members is welcome to participate in the program! Please email outreach@sneec-pmi.org to learn more.

The 2011 Outreach program is in full swing with SNEC members volunteering across the state, representing PMI in the community and furthering the Outreach Committee's mission "To promote the project management profession, the business benefits of project management maturity and the value of SNEC-PMI as a partner to the business, educational and non-profit institutions throughout Southern New England." Check out these great examples of Outreach In Action and email outreach@sneec-pmi.org today to see how you can get involved too!

Quick Quiz by Barbee Davis, MA, PHR, PMP

(Excerpted from PMI Community Post - Sept. 2011)

Often my project team seems to want personal time off at unplanned times. It delays the project, but human resources has added flex time as a perk. How do I help people balance their personal lives and their project responsibilities?

- A. Team members are motivated only by the amount of time they have off. Reduce the scope for the project so you can complete it in the working hours they have left.
- B. You can't fight company policy. Just tell your manager that the project was late because people in human resources don't understand projects.
- C. Have 20% of the total team work week available for flex time. Let people sign up to miss work until your maximum number of hours is reached.
- D. Evolve your team practices so that you focus on the work getting done rather than monitoring when "everyone is in their seats."

Please see page 7 for answer.

MARK YOUR CALENDARS FOR THIS 2012 SNEC SPECIAL EVENT

Sustainable Leadership: The 10 Most Important Leadership Skills for Successful Projects

by Dr. Jerry Brightman

President of The Leadership Group (TLG)

Date: Wednesday, March 21st, 2012, 7:45 AM to 5:00 PM. Same date and location as the Chapter Meeting!

Location: Crowne Plaza Hotel, Cromwell

Cost: \$279 for SNEC members; \$309 for Non-SNEC members. Cost includes breakfast, lunch and snacks.

PDU: 8

We know what leadership is, and when asked will most likely give a correct answer. However, the answer is rarely complete, given the breadth and depth of what leadership is all about. Dr. Jerry Brightman has 20 years experience in working with Project Managers globally and has discovered at least 10 key leadership skills and methodologies that link directly to project management success.

These include:

- Personal Mastery and Self-Awareness
- Creating a Shared Vision
- Challenging the Status Quo
- Creating Teams that Learn
- Thinking Systemically
- Balancing Inquiry and Advocacy
- Reconnecting to our "Lost" Creativity and Innovation
- Surfacing and Changing Mental Models
- Using IQ and EQ
- Influencing Without Authority

Attend this full day workshop, designed for those managers and leaders who are serious about reaching their full potential. This workshop will be followed by our March Chapter Meeting, where Dr. Brightman will also deliver the main presentation after dinner.

[Click here for details and registration.](#)

SNEC-PMI MEETINGS AND SPECIAL EVENTS

WESTERN MASS PROJECT MANAGEMENT FORUM

Tuesday, January 10, 5:30pm - 8:00pm. 1.5 PDUs

Location: Western New England College, Springfield, MA
Kevin Delbridge Welcome Center, 2nd Floor Conference Rm
1215 Wilbraham Road, Springfield, MA

Topic: *Personal Branding* by Jeff Rock

Personal Branding is one of today's hottest career development topics and it's receiving a lot of press attention these days. Counter to what many think, branding is not about creating a false image for the outside world. It's about gaining clarity on your strengths, passions, values and skills and using this self-awareness to drive greater value for your career and your organization.

Cost: \$12 for SNEC members; \$15 for non-SNEC members

Registration closes Sunday, January 8th at Midnight.

HARTFORD EASTSIDE PROJECT MANAGEMENT ROUNDTABLE

Friday, January 13th, 7:30am to 9:00am. 1.0 PDU

Location: American Eagle Federal Credit Union Glastonbury
Administration Center - Training Room A
20 Western Blvd
Glastonbury, CT 06033

Presentation: *Uncover Your Top Values* by Lisa Nabulsi, PMP

Lisa Nabulsi will facilitate a working session to help you Uncover Your Top Values and personal vision. The exercises are designed to expand your personal capacity to create the results we most desire. A good sense of vision will allow you to draw out other people and generate creative tension that can move a whole organization forward.

SNEC JANUARY CHAPTER MEETING

Wednesday, January 18th, 5:00pm - 8:00pm 1 to 1.5 PDUs

Location: [Crowne Plaza Hotel](#), Cromwell, CT

Cost: \$35 for SNEC-PMI Members, \$45 for non-SNEC members

Registration closes Sunday, January 15th at Midnight.

Main Presentation: *Beyond the Certification* by Wayne Botha, PMP

Are you PMP® certified and still dissatisfied with the success rate of your projects? Have you ever wondered what it takes to be a successful IT project manager in the real world?

Get insightful answers in this session delivered by Wayne Botha, who will present the results of in-depth interviews with over thirty seasoned program and project managers. Learn from experiences that can be utilized in your professional journey to become an increasingly successful Project Manager.

HARTFORD EASTSIDE PROJECT MANAGEMENT ROUNDTABLE

Friday, February 10th, 7:30am to 9:00am. 1.0 PDU

Location: American Eagle Federal Credit Union Glastonbury
Administration Center - Training Room A
20 Western Blvd
Glastonbury, CT 06033

Presentation: *Managing the Revival of the New Haven-Hartford-Springfield Rail Corridor (NHHS)* by Jeffrey T. Schultz, PMP

Rail ridership stagnation resulted in track removal and service termination for the 62-mile New Haven-Hartford-Springfield rail corridor (NHHS) in Southern New England. However, the State of Connecticut realized that the NHHS Rail Program will provide significant new regional passenger rail service options as a key component of a robust and vibrant multi-modal regional transportation system.

This presentation will focus on the how the project team is working through the challenges and opportunities in the program in order to ensure that NHHS service begins by 2016.

FAIRFIELD COUNTY (STAMFORD) DINNER MEETING

Tuesday, April 17th, 5:30pm - 8:00pm. 1.5 PDU's

Location: [Synapse Group, Inc.](#), Stamford, CT

5:30 - 6:30pm - Registration and Networking

6:00 - 6:30pm - Pizza Dinner

6:30 - 8:00pm - Main Presentation

Topic: *Social Business Project Management* by Phebe Ong Arouni, PMP

Project teams today face increasing pressure to perform, while they at the same time face significant obstacles to that performance. Attend this meeting to hear about how Social Business Project Management goes far beyond Project Management by recognizing that project teams are only part of the project community, and that a broader project community exists.

Cost: \$12 for SNEC PMI Members, \$15 for non-SNEC members

Registration closes Sunday, April 15th at Midnight.

SNEC Full-Day Special Event: *Sustainable Leadership: The 10 Most Important Skills for Successful Projects* by Dr. Jerry Brightman

Wednesday, March 21st, 7:45am - 5:00pm 8 PDU's

Location: [Crowne Plaza Hotel](#), Cromwell, CT

Cost: \$279 for SNEC-PMI Members, \$309 for non-SNEC members. Cost includes breakfast, lunch and snacks.

More details are available on [Page 3](#)

Registration closes Sunday, March 11th at Midnight.

SNEC MARCH CHAPTER MEETING

Wednesday, March 21st, 5:00pm - 8:00pm 1 to 1.5 PDU's

Location: [Crowne Plaza Hotel](#), Cromwell, CT

Cost: \$35 for SNEC-PMI Members, \$45 for non-SNEC members

Registration closes Sunday, March 18th at Midnight.

Main Presentation: *The Art of Sustainable Leadership* by Dr. Jerry Brightman

SNEC Full-Day Special Event: *Inspirational Leadership & Communication in a Project Delivery Driven Environment* by Lee Lambert, PMP

Wednesday, September 19th, 7:45am - 4:00pm 8 PDU's

Location: [Crowne Plaza Hotel](#), Cromwell, CT

Cost: \$289 for SNEC-PMI Members, \$319 for non-SNEC members. Cost includes breakfast, lunch, snacks and beverages.

Decision Support Information is one of a Project Management Professional's most valuable products; communicating that information effectively is THE most vital responsibility. Attending this powerful workshop will show you how to easily utilize simple tools and techniques to communicate "truth" and influence outcomes, while inspiring team members (loaned and owned) to new heights of performance.

Registration closes Sunday, September 16th at Midnight.

Did you know about the PMI Education Foundation?

PMI Education Foundation (PMIEF) is a public charitable organization and the philanthropic arm of the Project Management Institute. PMIEF views project management as a critical skill for everyone and is focused on the 7 billion people around the world who are unfamiliar with project management. While PMI is focused on making project management indispensable for business results, PMIEF is focused on bringing the power of project management to the rest of society.

Please click here [Overview of the PMI Educational Foundation](#) to learn more about PMIEF and visit www.pmief.org to find out more about PMIEF's programs and educational resources which are available for no cost download for noncommercial use. For further information or questions, please email pmief@pmi.org.



The Southern New England Chapter of the Project Management Institute would like you to save the date for our Seventh Annual **PM Conference and Workshop - *The Passion and Power of Project Management*TM** on April 30 and May 1, 2012

Events will be held at the Connecticut Convention Center in Hartford, Connecticut.

The 2012 PM Conference will be held on Monday, April 30, 2012 with the popular half-day Workshop scheduled for the morning of Tuesday, May 1, 2012.

PM Conference and Workshops Early Bird Registration Announced!

Discounted registration rates will again be available for this year's PM Conference and Workshops during the Early-Bird period, which opens on January 1, 2012. Watch the SNEC-PMI website and emails for more detailed information regarding package options and registration rates. SNEC-PMI members and non-members alike can take advantage of reduced rates that are only available during this Early-Bird period.

Offered again this year! Corporate Discounts will be available to companies who have ten or more participants who register for the program at the same time*. Please note that these corporate rates will only be available during the Early-Bird period.

*Details and rules for participation will be announced shortly.



SNEC Spearheads Outreach Best Practices Workshop with PMI Leaders Across North America

On Friday, October 21st, SNEC Vice President of Outreach, Steve Teebagy, led a one hour, hands-on Outreach best practices workshop during the PMI North America Leadership Institute Meeting (LIM) in Dallas, TX. The workshop drew over 40 Outreach and Marketing leaders from more than 30 PMI chapters across the United States, Canada, and as far away as India! Workshop participants rotated every 10 minutes between four stations which held focused discussions around Education Outreach, Corporate Outreach, Non-Profit Outreach and Outreach to other Professional Associations. In addition to the great discussions and networking, worksheets were completed and collected to capture Outreach successes, challenges/issues and major initiatives of each participating chapter. This information is being aggregated and distributed back to all interested chapters as a way to promote and share best practices and lessons learned in throughout PMI.

If you'd like to learn about the results of this workshop, and explore new ideas and Outreach programs to model here in Southern New England, please email outreach@sneec-pmi.org today!



Volunteer Opportunities

Outreach Volunteers Needed

The SNEC Outreach Committee is bursting at the seams with interesting and exciting opportunities to extend and promote the benefits of project management throughout the business, educational and non-profit communities.

Below are some of our project opportunities where you can be of help! Please contact Outreach VP - Steve Teebagy at steve.teebagy@sneec-pmi.org to learn more.

- PM for Project Management "Professional Development Day-in-a-Box" Project
- PM for "SNEC-PMI Professional Awards" Program
- Education Outreach Steering Committee Members
- Non-Profit Outreach Steering Committee Members

Call for VP of Programs - We Want YOU!

Help run our monthly chapter meetings!

Join the team of volunteers who make the events run smoothly. Are you a good PM? Are you organized and work well with others? Would you like to help coordinate our speakers and set the direction of our chapter? We are looking for a leader for our **VP of Programs!**

Volunteer today! Contact our Volunteer Committee at: volunteer@sneec-pmi.org and we will get you started.

Are you a seasoned Project Manager who would like to get more involved with SNEC?

Do you need more PDUs? Do you have some spare hours a week to volunteer? Good news ... we are in need of new volunteers for our Special Events programs. As a PM of this program, you will interview for possible presenters, arrange event logistics, PM & attend the event and earn PDUs!

Volunteers help SNEC-PMI add value to its members and to the community. This is an important job with lots of opportunity to network with some of the best project managers in the area - the SNEC-PMI volunteers!

If you would like to join us, please take a look at our current list of opportunities on our [website](#) and/or contact us at volunteer@sneec-pmi.org.

Call for Presenters: Hartford Eastside Project Management Roundtable

The **Hartford Eastside Project Management Roundtable** (HER) is looking for presenters, especially for these topics:

- The art of happiness at work
- Crucial conversations
- Thorough testing
- Process for developing plans, schedules, requirements, etc.
- Traits necessary for Project Managers
- Team motivation and reward
- How to devise and implement a structured methodology
- What is your Project Management maturity -- loose vs strong Project Management Office
- Tools and techniques for managing conflict
- 360 review training - how to give and receive criticism
- Decision-making process tools (similar to Six Thinking Hats)
- Agile/Scrum
- Tailoring communications to your audience
- Job search tools/tips
- Security assessments
- Business resilience
- Risk management vs. issues management
- Cloud Computing
- Social networking: job search

HER is held the second Friday of each month from 7:30 am to 9:00 am in Glastonbury, CT.

If you are interested in presenting, please contact Sarah Schneiderman at (860) 568-2020 ext 5447 or sarah.s@aefcu.com

To See the Complete and Current Listing of Volunteer Openings, please visit:

www.sneec-pmi.org/volunteers

NEW SNEC-PMI CHAPTER MEMBERS

as of October 31, 2011

Ursula Arroyo	Kristin Medvecky
Emily Burch	Joan Mikolowsky
Barbara Cavuoto	Tabatha Miliaris
Swati Deshpande	Shantal Nerurkar
George Dobbs	Dawn Paul
Tammy Fleisher	Christine Picklo
Hrushikesh Gandhi	Thia Ploubides
Brian Gauger	Maria PortalCorreia
Elizabeth Germinaro	Kalpesh Rathod
Vladan Jankovic	Jeanne Reilly McCusker
Sonya Jelks	Frank Salerno
Hank Jensen	Robert Simpson
Peter Jerkewitz	Emmanuel Siscar
Susan Kelley	Ahmet Sivri
Gary Kendall	Mikael Spangberg
Michelle Lorenzetti	Robert Specyalski
Dustin Lunn	Jessica Trantolo
Roy Lusk	Samantha Van Zilen
Mary Madore-Hickey	Sharon Yovine
Tara Malick	

SNEC-PMI PMP UPDATE

Congratulations from our Board of Directors and our Membership to the newest PMPs in our chapter:

Martin Boardman
DonnaRenee Cook
John Scibelli

Quick Quiz by Barbee Davis, from Page 3

Often, my project team seems to want personal time off at unplanned times. It delays the project, but human resources has added flex time as a perk. How do I help people balance their personal lives and their project responsibilities?

ANSWER: D

Work/life balance is a hot topic these days. Team members work longer hours and use electronic devices to remain in touch with the project in off-hours.

Add in everything they have to do with family and other personal tasks, and there is more and more pressure on your team to blend the working day and the evenings to get it all done.

When employees were interchangeable workers on assembly lines, having bodies to fill positions was a management goal. But today, we manage knowledge workers who have to work in innovative ways to solve the problems of the project and create new and complex products and services. They can't always successfully box that creativity into an eight-hour shift.

As a project manager, here are some tips to help your team work out their work/life balance:

- Use Cross-functional Teams

If possible, have more than one person on the team who can do any one activity. That way, if someone is not available due to illness or other commitments, you can still move the work of the project forward. If you can't choose your teams, pair people up for informal training so that you build your own cross-functionality as you go.

- Allow the Team to Self-select Activities

There is no magic in the project manager assigning tasks rather than letting people choose their own. But there is a magical transformation in people who are included in the decision-making process and allowed to work on the things

that are challenging and of interest to them. Now, they will usually do a better job of choosing which personal tasks can be eliminated from the team.

- Change Your Metrics

Metrics are a great way to keep your eye on the progress of the project, but you have to be sure you are measuring the right things. Too often, we focus on "attendance" or "hours worked." A more modern idea is to measure the amount of actual tangible, touchable portions of the project that were completed. If the project is progressing well, let go of the need to measure individual hours.

- Encourage Self-directed Solutions

Let the person who needs flex time have the responsibility of finishing the work. You won't want to pay them to work overtime, but perhaps they could finish the activity at home the night before. If it involves more than one team member, the individuals may be willing to work together electronically, but off-site.

- Keep the Same Team

If you can, select and keep the same team members, especially the effective ones, to work on project after project. Building a cohesive team of people who know and trust each other will provide a work environment in which Cyril is willing to cover for Emily today because Emily covered for Ernando last week.

In today's work environment, there are people issues that challenge even the most experienced project manager. Acknowledging that work/life balance issues are here to stay and proactively working to provide viable solutions is the best way to keep the work of the project rolling.

Barbee Davis, MA, PHR, PMP, owns Davis Consulting and is a published author, speaker, writer of training materials and an innovator in presentation-skill workshops for corporate trainers. Ms. Davis' experience is in the areas of government, healthcare, IT, construction and other industries.

SNEC-PMI 2011-2012 BOARD OF DIRECTORS

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SNEC-PMI QUICK MEMBER FACTS

As of October 2011 there are
1,731 members and **1,259**
PMPs in our Chapter!

QUICK LINKS

[Get Involved](#)

[Events Calendar](#)

[Register for Events](#)

[FAQS](#)

[Newsletter Archive](#)

[Contact Us](#)



If you were forwarded or downloaded our newsletter and would like to receive your own copy every month, just click [here](#) or on the graphic above to subscribe!

Seeking your PM Tips, Techniques or Experiences!

The SNEC-PMI Newsletter aims to reflect our outstanding membership.

Please feel free to submit a tip, technique, or experience that you have found particularly helpful as a project manager. Submit your tip (50-250 words) to our editor at content@sneec-pmi.org.

All tips are subject to change at the discretion of the editor.