



Southern New England Chapter of PMI

Making Southern New England better through Project Management™

Chapter Meeting - Wednesday, October 19th *The PMO as Change Agent*

Crowne Plaza Hotel, Cromwell,
CT - Essex Room

Agenda

- 5:00 - 6:00pm - Registration and Networking
- 5:30 - 6:00pm - Pre-Meeting Session
- 6:00 - 7:00pm - Business Meeting and Dinner
- 7:00 - 8:00pm - Main Presentation

PM for this event: Joe.Ryzewski@uinet.com

Registration: Deadline - Sunday October 16th at midnight.

Pre-Meeting Session

The Breakfast Club - Starting a Roundtable in Hartford by Sarah Schneiderman, PMP

One year ago, Sarah Schneiderman established SNEC's Hartford Roundtable meetings in Glastonbury, which have since tripled in attendance. Sarah will provide a glimpse into the topics and takeaways that have made this format a success.

Main Presentation

The PMO as a Change Agent
by Brian Horgan

By creating a shared view of project management and linking projects to strategy, PMOs become change agents. However, any change agent is challenged by longevity. This is the story of how a PMO was born, grew to maturity and was then re-born into a new form as business strategies changed.

Attendees will better understand a PMOs ability to effectuate change within an organization. Change creates discomfort for many people, even when successfully done. By analyzing the circular process of plan, act, review, the attendees will be able to see the signs of change and be better prepared to respond to them in their own organizations.

Experience and Background - **Brian Horgan** has been with United Illuminating for 22 years in a variety of engineering and project management roles. He is currently Project Director for the construction of UI's new corporate headquarters.

**Attend SNEC's
Fall Career Day Event
in Stamford!**

Wednesday, October 26th
8:00am - 5:00pm

**Deadline to Register is Tuesday,
October 25th**

See Page 2 for details!

SNEC-PMI SPECIAL EVENT

November 3rd

Neal Whitten's - *Let's Talk: Leadership, Accountability and Professional Maturity* - an 8 PDU, all day workshop with one of the most popular speakers and trainers in the PM industry

See Page 6 for details!

In This Issue

- President's Message 2
- Fall Career Day - Stamford 2
- Hartford Eastside Roundtable Celebrates One Year 3
- Meetings & Special Events 4
- New Chapter Members and PMPs 7

MARK YOUR CALENDAR

October 14th
[Hartford Eastside PM Roundtable](#)
Friday 7:30am - 9:00am

October 18th
[Fairfield County Meeting - Stamford](#)
Tuesday 5:30pm - 8:00pm

October 19th
[SNEC Monthly Chapter Meeting, Cromwell](#)
Wednesday 5:00pm - 8:00pm

October 26th
[SNEC-Career Day, Stamford](#)
Wednesday 8:00am - 5:00pm

November 3rd
[Neal Whitten - Leadership, Accountability and Professional Maturity, Shelton](#)
Thursday 7:45am - 5:00pm

November 4th
[Hartford Eastside PM Roundtable](#)
Friday 7:30am - 9:00am

November 4th
[Fairfield County \(Shelton\) PM Roundtable](#)
Friday 7:30am - 9:00am

November 8th
[Western MA PM Forum Meeting, Springfield](#)
Tuesday 5:30pm - 7:30pm

November 15th
[Fairfield County Meeting - Stamford](#)
Tuesday 5:30pm - 8:00pm

November 16th
[SNEC Monthly Chapter Meeting, Cromwell](#)
Wednesday 5:00pm - 8:00pm

www.sneccpmi.org/events



President's Message

By Norm Prevost, PMP

Thank You to Our Speakers and Meeting Organizers

As we head towards the final months of 2011, I am taking this opportunity to thank the volunteer speakers and meeting organizers who have made this year's enhanced program offerings and formats possible. They are a crucial part of our team.

Because of their efforts, SNEC can go beyond traditional meetings to offer you a variety of ways to obtain PDU credits and services that include Mentoring and Job Search Assistance, Leadership Training, and unique events such as Career Days which combine educational programming with the chance to meet professionals in the job placement field.

From the World Café, to Roundtables, to PMP prep courses and one-day workshops in the Hartford, Springfield and Fairfield county areas, our dedicated volunteers help to position SNEC to build on this momentum. For members on the Board of Directors and Portfolio leaders, supporting teamwork is ongoing.

We are meeting and planning at every opportunity to share best practices and resources, and broaden the content, formats and venues of our presentations. We have a single goal; to keep in mind that project management is about people first - and our Chapter is about being responsive to the coverage requests from you, the membership.

We place high value on staying in touch with you, and use the information you supply by survey or in person to continue to bring you the programs that you want. And as I have said before, the world is run by those who show up, so if you have any ideas or suggestions please feel free to contact me or anyone else on the Board. E-mail me at president@snecc-pmi.org or just come up and talk to me at an event.

- Norm

SNEC Stamford Career Day

Deadline to Register is Tuesday Oct. 25th!

Date: Wednesday October 26th, 8:00 am to 5:00 pm

Location: [Marriott Hotel](#), Stamford, CT

Cost: Free to attendees (Parking included)

Details: [Click for more information and to register!](#)

This event is aimed at Project Managers and Business Analysts who are looking for new work opportunities. Each SNEC Career Day features speakers offering information on finding a job in today's economy, networking sessions and a variety of Sponsor Tables that will include staffing agencies and companies with open positions. Have your resume reviewed, talk to education providers or learn about coaching/outplacement services. **No cost to attend, but advance registration is encouraged!** Sign up now and take part in what promises to be an informative day.

Event Schedule:

Time	Topic, Speaker, Company
8 - 9	Interview Tips and Tricks, Doreen Gebbia, e-Richards Consulting
9- 10	Working with Your Recruiter and Social Networking, George Nikanorov, Data Inc.
10 -11	"How To" Networking topic, Susan Parente
11- 12	Networking Session (activity), Lynn Van Sweden, The United Illuminating Company
12 -1	Lunch on your Own
1 -2	Topic TBA, Trisha Beck, Resource Global Professionals
2 -3	Topic TBA, Speaker TBA
3 -4	Topic TBA, Laura Wiggs, TEK Systems Inc.
4 - 5	Networking Session (activity), Lynn Van Sweden, The United Illuminating Company

Event Sponsors:

- Advantage Technical Resourcing
- Data Inc.
- Edge Technology
- e-Richards Consulting
- Resources Global Professionals
- Southern New England Chapter of Project Management Institute
- TEK Systems Inc.



SNEC Annual Professional Development Conference and Workshop dates have been announced for 2012!

Full-day Conference - Monday, April 30, 2012

Half-day Workshops - Tuesday, May 1, 2012

Hartford Eastside PM Roundtable (HER) Celebrates One Year Anniversary Attendance has Tripled at this Informative and Fun Monthly Discussion Group

On September 8th, 2010, four project managers met, having had no affiliation with one another other than the fact that they were members of SNEC. It was 7:30 on a Friday morning; coffee was provided but more importantly, it was an opportunity to discuss project management issues and approaches with colleagues. On September 9th, 2011, this group-the Hartford Eastside Project Management Roundtable (HER)-reached its first anniversary. Every second Friday of the month (including July and August), project managers and colleagues from around the Hartford area (some from Fairfield County) gathered together in a small conference room to continue the sharing of ideas. Same time, same location, same day of the month as the first meeting - but HER has evolved and matured.

The average size of the roundtable has tripled in this time. Myriad topics have been discussed, including:

- *Fight for Resources*
- *Virtual PM*
- *Convincing Management that Project Success is due to PM Oversight*
- *Selling the Worst Case (Realistic) Scenario*
- *Project Release Management*
- *The Importance of Culture when Managing International Projects*
- *Agile Project Management*
- *Implementing Project Risk Management*
- *Cost Estimating*
- *Six Thinking Hats - Methodology and Practice*
- *Soft Skills: Tips and Ideas in how to increase Your Emotional Intelligence Quotient*
- *Social Networking beyond Linked In --how companies and individuals should use it to help their business*

And this isn't 'all talk and no action'. HER is a platform for practice; in the September session, participants worked on *Six Thinking Hats* in relationship to a specific issue - The Roundtable meeting location in Glastonbury would be closed on the regularly scheduled date; the second Friday in November (Veterans Day). As a result of a great discussion, the November session was rescheduled to November 4th.

Upcoming sessions are *Uncover Your Top Values* in November and *Influencing PMO Maturity* in December. Sessions for 2012 are being scheduled - the May 2012 HER meeting host will be Seamus Gahan, presenting *Influencing without Authority*.

The roundtables are *always* lively, informative, and fun. It's a great opportunity to network, learn real world lessons in project management, get a free PDU, and even a free cup of coffee or tea!

SNEC-PMI MEETINGS AND SPECIAL EVENTS

HARTFORD EASTSIDE PROJECT MANAGEMENT ROUNDTABLE

Friday, October 14th, 7:30am to 9:00am. 1.0 PDU

Location: American Eagle Federal Credit Union Glastonbury Administration Center - Training Room A
20 Western Blvd, Glastonbury, CT 06033

Presentation: **Laura Wirtz, PMP** will facilitate a discussion of *Globalization and the effect on Project Manager: Understanding Operational and Cultural Differences*. Laura Wirtz VP, Technical Project Manager at Bank of America.

The roundtable is an opportunity to network in an informal setting, discuss project management topics, and earn a PDU at no cost. Coffee and tea are available. Online pre-registration is not required.

If you think you'll attend or would like to make a presentation (20 minutes maximum, 5 PDUs) please contact Sarah Schneiderman at (860) 568-2020 ext 5447 or sarah.s@aeefcu.com.

SNEC OCTOBER CHAPTER MEETING

Deadline to register is Sunday, October 16th!

Wednesday, October 19th, 5:00pm - 8:00pm. 1 to 1.5 PDUs

Location: Crowne Plaza Hotel, Cromwell, CT

Cost: \$35 for SNEC PMI Members, \$45 for non-SNEC members

Registration: Deadline - Sunday September 12th, Midnight

Pre-Meeting Session: *The Breakfast Club - Starting a Roundtable in Hartford, CT* by Sarah Schneiderman, PMP

Main Presentation: *The PMO as a Change Agent* by Brian Horgan

SNEC CAREER DAY - STAMFORD (see pg 2)

Wednesday, October 26th, 8:00am - 5:00pm

Location: Marriott Hotel, Stamford, CT

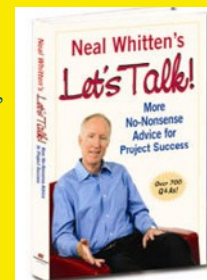
SNEC-PMI SPECIAL EVENT - Neal Whitten's - Let's Talk Leadership, Accountability and Professional Maturity

Thursday, November 3rd, 7:45am - 5:00pm. 8 PDUs

Location: Hilton Garden Inn, Shelton, CT

Cost: \$279 per person for SNEC-PMI members; \$309 per person for non-SNEC members (cost includes all-day session, breakfast, lunch, snacks and beverages plus a FREE book!)

Registration deadline is Sunday, October 30 - Neal's workshop fill up quickly, so register today!



Attendees will gain insights and concrete guidance on how to demonstrate professionally mature behavior that will enable them to perform at their best, benefiting their projects, organizations, and careers. The seminar experience is intensive, revealing, and focused -- aimed at providing participants lessons that can be applied on the job immediately and that will have long-term impact. This seminar will also help project managers, other leaders and team members promote and actively contribute to an effective business culture.

Neal Whitten, PMP is a popular speaker, trainer, consultant, mentor, and best-selling PM author in the areas of leadership, project management and employee development. He has written over 100 articles for professional magazines and is the author of seven books. Neal also has over 35 years of front-line leadership and project management experience.

FAIRFIELD COUNTY (SHELTON) ROUNDTABLE BREAKFAST

Tuesday, November 4th, 7:30am - 9:00am. 1.0 PDU

Location: Enterprise Deli, One Corporate Drive, Shelton CT

Agenda

7:30 - 8:00am - Registration and Networking

8:00 - 9:00am - Topic Discussion

Cost: Free, purchase coffee or breakfast at the Enterprise Deli.

Registration: Online preregistration is not required. Come and be ready to participate.

HARTFORD EASTSIDE PROJECT MANAGEMENT ROUNDTABLE

Friday, November 4th, 7:30am to 9:00am. 1.0 PDU

Location: American Eagle Federal Credit Union Glastonbury Administration Center - Training Room A
20 Western Blvd
Glastonbury, CT 06033

Presentation: *Uncover Your Top Values* by Lisa Nabulsi

This discussion will focus on generating a creative 'tension' that will help move your organization forward.

WESTERN MASS PROJECT MANAGEMENT FORUM

Tuesday, November 8, 5:30pm - 8:00pm. 1.5 PDUs

Location: Western New England College, Springfield, MA
Kevin Delbridge Welcome Center, 2nd Floor Conference Rm
1215 Wilbraham Road, Springfield, MA

Cost: \$12 for SNEC members; \$15 for non-SNEC members

FAIRFIELD COUNTY (STAMFORD) NOVEMBER MEETING

Tuesday, November 15th, 5:30pm - 8:00pm. 1.5 PDUs

Location: [Synapse Group, Inc.](#), Stamford, CT

5:30 - 6:30pm - Registration and Networking
6:00 - 6:30pm - Pizza Dinner
6:30 - 8:00pm - Main Presentation

Cost: \$12 for SNEC PMI Members, \$15 for non-SNEC members

SNEC NOVEMBER CHAPTER MEETING

Wednesday, November 16th, 5:00pm - 8:00pm 1 to 1.5 PDUs

Location: [Crowne Plaza Hotel](#), Cromwell, CT

Cost: \$35 for SNEC PMI Members, \$45 for non-SNEC members

HARTFORD EASTSIDE PROJECT MANAGEMENT ROUNDTABLE

Friday, December 9th, 7:30am to 9:00am. 1.0 PDU

Location: American Eagle Federal Credit Union Glastonbury Administration Center - Training Room A
20 Western Blvd
Glastonbury, CT 06033

Presentation: *Influencing PMO Maturity* by David Burr, PMP, Project Methodologist, The Hartford

FAIRFIELD COUNTY (SHELTON) DECEMBER MEETING

Monday, December 12th, 5:30pm - 8:00pm. 1.5 PDUs

Location: [Huntington Library](#), Barbara Clover Room, 41 Church St, Shelton, CT

5:30 - 6:30pm - Registration and Networking
6:00 - 6:30pm - Pizza Dinner
6:30 - 8:00pm - Main Presentation

Cost: \$12 for SNEC PMI Members, \$15 for non-SNEC members

CALL FOR SPONSORS / EMPLOYERS!!

**There is still time to participate in the
SNEC Fall Career Day on October 26th!**

[Wednesday, October 26th, Stamford Marriott, Stamford](#)

Connect with a crowd of approximately 200 Project Management Professionals, and advertise to 1,700 chapter members! For a small fee, you'll receive all-day table space, a limited number of opportunities to speak on a topic for job seekers, and your company logo on our website: www.sneec-pmi.org.

Contact Randall from RVS Commerce Connection at:
Randall@RVSCommerceConnection.com

Reserve your spot today!

Volunteer News

Call for VP of Programs - We Want YOU!

We all love our chapter meetings - and you can help run them!

Join the team of volunteers who make the events run smoothly. Are you a good PM? Are you organized and work well with others? Would you like to help coordinate our speakers and set the direction of our chapter? We are looking for a leader for our **VP of Programs!**

Volunteer today! Contact our Volunteer Committee at: volunteer@sneec-pmi.org and we will get you started.

Are you a seasoned Project Manager who would like to get more involved with SNEC?

Do you need more PDUs? Do you have some spare hours a week to volunteer? Good news ... we are in need of new volunteers for our Special Events programs. As a PM of this program, you will interview for possible presenters, arrange event logistics, PM & attend the event and earn PDUs!

Volunteers help SNEC-PMI add value to its members and to the community. This is an important job with lots of opportunity to network with some of the best project managers in the area - the SNEC-PMI volunteers!

If you would like to join us, please take a look at our current list of opportunities on our [website](#) and/or contact us at volunteer@sneec-pmi.org.

Call for Presenters: Hartford Eastside Project Management Roundtable

The **Hartford Eastside Project Management Roundtable** (HER) is looking for presenters, especially for these topics:

- The art of happiness at work
- Crucial conversations
- Thorough testing
- Process for developing plans, schedules, requirements, etc.
- Traits necessary for Project Managers
- Team motivation and reward

- How to devise and implement a structured methodology
- What is your Project Management maturity -- loose vs strong Project Management Office
- Tools and techniques for managing conflict
- 360 review training - how to give and receive criticism
- Decision-making process tools (similar to Six Thinking Hats)
- Agile/Scrum
- Tailoring communications to your audience
- Job search tools/tips
- Security assessments
- Business resilience
- Risk management vs. issues management
- Cloud Computing
- Social networking: job search

HER is held the second Friday of each month from 7:30 am to 9:00 am in Glastonbury, CT.

If you are interested in presenting, please contact Sarah Schneiderman at (860) 568-2020 ext 5447 or sarah.s@aefcu.com

To See the Complete and Current Listing of Volunteer Openings, visit:
www.sneec-pmi.org/volunteers

NEW SNEC-PMI CHAPTER MEMBERS

as of August 31, 2011

Diane Bogdan	Ilyssa Miller
Lynn Cripe	Robert Miller
Karen Delton	Mansur Mohammed
Patricia Desautels	Vijay Murthy
Christen DiNapoli	Denis Neelamkavil
Denise Douglas	Rayner Pereira
Peter Guasta	Dirk Raemdonck
Michael Hoagland	Wisam Said
Kumar Jaladanki	Jeffrey Schultz
Donna Jarlenski	Nirav Shah
Debbie Loughran	Julia Sitko
David Mailhot	Lee Smeriglio
Chuck Marco	Niraj Someshwar
Linda Marr	Megha Soundankar
Kelly McCabe	Debra Stein
Patricia Meredith	Karin Wallace
Rezart Mersini	Tracie White

SNEC-PMI PMP UPDATE

Congratulations from our Board of Directors and our Membership to the newest PMPs in our chapter:

Syed Arshad
 Mary Bauchmann
 Laura Bennett
 Laura Albertson
 russell ashton
 Jennifer Bates
 Randy Cartier
 Christine Clough
 Jonathan Cottle
 Patricia Desautels
 Mark Drelich
 Pamela DuBois
 Paul Felgate
 Samuel Gironda
 Donna Harris
 Donna Jarlenski
 Haritha Koleti
 David Levy
 Marc Lubetkin
 James Maloney
 Laura Martin-Mills
 Richard Michaud
 Myrna Mills Albino
 Al Nadeau
 Jennine Notestine
 Cox Owen
 Rayner Pereira
 Richard Petrucelli
 Janice Stimson
 Naeem Ullah

SNEC-PMI 2011-2012 BOARD OF DIRECTORS

Norm Prevost, PMP
President and CEO

Norm.Prevost@sneec-pmi.org

Carin Salonia, PMP
Vice President and COO
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Fred Johnson, PMP
Treasurer and CFO
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Sarah Schneiderman, PMP
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Kevin Riley, PMP
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Judy Borrmann, PMP
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Svetlana Veprinsky
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Lynn Van Sweden, PMP
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Roy Bullivant, PMP
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Roy.Bullivant@sneec-pmi.org

Anthony Falsetta, PMP
Membership
Anthony.Falsetta@sneec-pmi.org

Michael Okrent, PMP
Membership
Michael.Okrent@sneec-pmi.org

SNEC-PMI QUICK MEMBER FACTS

As of August 2011 there are
1,728 members and **1,248**
PMP's in our Chapter!

QUICK LINKS

[Get Involved](#)

[Events Calendar](#)

[Register for Events](#)

[FAQS](#)

[Newsletter Archive](#)

[Contact Us](#)



If you were forwarded or downloaded our newsletter and would like to receive your own copy every month, just click [here](#) or on the graphic above to subscribe!

Seeking your PM Tips, Techniques or Experiences!

The SNEC-PMI Newsletter aims to reflect our outstanding membership.

Please feel free to submit a tip, technique, or experience that you have found particularly helpful as a project manager. Submit your tip (50-250 words) to our editor at content@sneec-pmi.org.

All tips are subject to change at the discretion of the editor.