



# Southern New England Chapter of PMI

Making Southern New England better through Project Management™

## May Chapter Meeting - Wednesday, May 18<sup>th</sup> People Management

**Crowne Plaza Hotel**, Cromwell,  
CT - Essex Room

### Agenda

- 5:00 - 6:00pm - Registration and Networking
- 5:30 - 6:00pm - Pre-Meeting Education Session
- 6:00 - 7:00pm - Business Meeting and Dinner
- 7:00 - 8:00pm - Main Presentation

Questions for this event: [Susan.Parente@sneccpmi.org](mailto:Susan.Parente@sneccpmi.org)

**Registration:** Deadline - Sunday May 15th at midnight.

### Pre-Meeting Education Session

*MS Project Tips and Tricks* by  
Joe Ursone, PMP

### Main Presentation

*People Management* by Jaimini Bhatt, PMP

### Session Overview

At the heart of any successful activity involving people lies a core skill of 'people management'. It is fashionable nowadays to believe that if you have power, money, or publicity at hand, then you can accomplish anything through others. Messages on TV and film often show some big shot running his empire purely by threats of 'firing' or rewards for success. We are not referring to 'success' as getting one's tasks done by any means. We are referring to the other kind of people management skills, where people bond quickly with each other to accomplish

a common goal and look forward to doing so frequently.

In this short workshop-presentation, Jaimini Bhatt will walk us through people management from a variety of different points of view. We will review the various aspects involved in people management and how they all are linked by an underlying core principle.

The presentation involves audience participation and practice exercises.

### Biography

**Jaimini Bhatt** is a PMP Certified Project Manager with over 24 years of IT industry experience. Besides being a successful IT project manager, he has worked in a variety of other roles including software sales executive, manager of a customer support center, and trainer. He is a present member and past president of "ProSpeakers", an advanced ToastMasters club. For several years he has been involved in and dedicated to personal development work. He speaks on variety of subjects that aim at improving oneself personally while improving the surrounding environment.

**Sign Up Now for  
SNEC-PMI's Special Event -  
LEAN SIX SIGMA YELLOW BELT  
TRAINING**

*Wednesday, June 15, 2011*

A one day educational event leading to a Yellow Belt Training Certificate and 8 PDU's

*See Page 2 for details!*

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### MARK YOUR CALENDAR

**May 13th**  
[Hartford Eastside Project Management Roundtable](#)  
Friday · 7:30am - 9:00am

**May 18th**  
[SNEC Monthly Chapter Meeting](#) - Cromwell  
Wednesday · 5:00pm - 8:00pm

**June 3rd**  
[Fairfield County \(Shelton\) Breakfast PM Roundtable](#)  
Friday · 7:30am - 9:00am

**June 14th**  
[Springfield WMPMF Meeting](#)  
Tuesday · 5:30pm - 8:00pm

**June 15th**  
Special Event - [Lean Six Sigma Yellow Belt Training](#)  
Wednesday · 7:45am - 5:00pm

**June 15th**  
[SNEC Monthly Chapter Meeting](#) - Cromwell  
Wednesday · 5:00pm - 8:00pm

[www.sneccpmi.org/events](http://www.sneccpmi.org/events)



## President's Message

By Norm Prevost, PMP

Each year, SNEC volunteers representing all industries, plan and implement the Annual Conference. At the close of the day, all are both thrilled and a little incredulous that the event is over!

Were you there?

If you were at our yearly conference and workshops last week, you walked away with a lot of good information. The day started off with an inspirational and motivating speech by Lt. Col. Rob "Waldo" Waldman about building a culture of courage in business and life. The thought-provoking talk was peppered with his experiences in the Air Force. After this lively Keynote presentation, attendees moved on to their choice of sessions throughout the day in each of four tracks covering the general, soft skills, methodology and tools used on the job as project managers. The day ended with a truly riveting talk by Gilda Bonanno on the importance of taking a closer look at how you are spending your life. Are you doing all you can to get satisfaction from each day - and are you focusing on what you really want to do? This is something that I think about lately, so it was easy to recognize her skill at enabling listeners to feel a personal connection, and reflect on their own lives. The preceding day featured four half day workshops that were well attended; I personally received positive feedback.

It is also hard to believe that it is May already. Have you looked at everything we are doing? We now have two meetings in Fairfield County, one in Stamford and now one in Shelton. Springfield and Cromwell still happen nine months out of the year. The attendance is up and so is the caliber of our speakers. There are three full day events this year; one given in March on Effective Leadership through Communication, and in June we are hosting our first presentation on Lean Six Sigma methodologies. Registration is open for this event, and we are working a third event for the fall in Fairfield County. Currently, an SNEC team is working on some events in New London County and our Women in Project Management series has been expanded into Stamford. And let's not forget our PMP Exam Prep courses; two have been scheduled so far for this year. We also have our Hartford Eastside Roundtable sessions, and we are working on a Job Fair for the fall in Fairfield County.

All of this is done by dedicated volunteers and fellow members. We always need new people to help out and develop new programs. Consider volunteering today!

- Norm

**Congratulations** to SNEC's Conference Committee Volunteers for another successful SNEC PM Workshop Presentations and Professional Development Day: ***The Passion & Power of Project Management*** - April 28th & 29th at the Connecticut Convention Center  
(see pictures on page 4)

## Current SNEC Volunteers - Save the Date

**Thursday, June 9, 2011 for a Special *Thank You* Dinner!**

As a show of appreciation, the SNEC Board invites our dedicated volunteers to be our guests at a dinner to celebrate a job well done.

Please save the date of June 9 to join us at Saint Clements Castle in Portland. A cocktail hour with a Harvest display of cheese and crackers and cash bar will start us off on the right foot. They are known for their fine food and we have made arrangements for a delicious buffet dinner so you can sample a variety of their offerings. Check out their [website](#) for a look at the facility and directions.

**An email invitation to register will be sent shortly to our active volunteers.** Please join us and thanks again for a highly successful year!

Donna Urban, PMP  
SNEC Membership -  
Volunteer Committee



## SNEC PMI SPECIAL EVENT LEAN SIX SIGMA YELLOW BELT TRAINING

**Wednesday, June 15, 2011 7:45 am - 8:00 am**

**Location:** [Crowne Plaza Hotel](#), just south of Hartford in Cromwell, CT

**Cost:** \$279 per person for SNEC PMI Members, \$309 per person for non- members (cost includes all day session, breakfast, lunch, snacks and beverages PLUS a free book!)

**Registration:** Deadline - Sunday June 12th, Midnight

### Agenda

7:45am - 8:00am - Registration, Breakfast & Networking  
8:00am - 5:00pm - Lean Six Sigma Yellow Belt Training presented by: David J. Dirks, CEO and co-founder of AVR Associates. A one day training event leading to a Lean Six Sigma Yellow Belt Training Certificate and 8 PDU's

Now is the time to gain new skills and hone your current skills. Six Sigma, or fact based management is a major topic of interest in most companies in this competitive environment. 2007 marked the twentieth anniversary of Six Sigma.

The program grew out of a process improvement effort between Motorola and Unisys. It has evolved to become a major force the set of tools a company or individual may use to improve business performance. Roughly 50% of Fortune 500 companies and over 80% of Fortune 100 companies have active Six Sigma programs. It is increasingly used in service (non manufacturing) environments to improve processes and business performance. Whether a company is actively involved in implementing Six Sigma or not, the philosophy of managing by fact, using proven tools and following an agreed upon discipline is very useful.

This fast paced, one day seminar gives students a basic understanding of Six Sigma, what it is and what it is not. The entry level into the Six Sigma discipline is the "Yellow Belt", which is designed to provide a general orientation and prepare individuals to recognize and meaningfully participate in Six Sigma efforts. This class will provide an excellent opportunity to learn the basics of the Six Sigma methodology and how you can put it into practice in your

daily work and your career, whether your are involved in an active implementation or not.

### *Learning Objectives:*

- Understand the benefits and implications of the Six Sigma methodology and its significance in the business environment
- Be able to communicate and understand Six Sigma language and terms
- Use the Six Sigma rating to evaluate the capability of a process or organization
- Understand the use and critical factors within the DMAIC process
- Recognize organizational critical success factors in implementing and maintaining a Six Sigma implementation
- Understand and apply basic Six Sigma tools such as process flow charting, value stream mapping, SIPOC, Pareto Chart, Histogram, Trend Chart, Fishbone Diagram, 5 Whys, FMEA, and others.

**David Dirks** is currently CEO and co-founder of AVR Associates, a company focused on the practical use of Project Management, Six Sigma, Portfolio Management and Management of Change. He has over 40 years of industry experience in Industrial Engineering, IT Systems development and management, Document and Knowledge Management systems development and implementation and Executive Consulting. He's been a PMP and member of the Project Management Institute Mile - Hi Chapter since 2000, and is a Six Sigma Master Black Belt.

*Questions?* Contact Laurie Codianne, PMP, at 203-758-3577 (evenings) or via email at [lcodianne@isp.com](mailto:lcodianne@isp.com).

**Scenes from our 6th Annual PM Conference**  
*The Passion and Power of Project Management™*



**Thank You SNEC 2011 PM Conference Sponsors!**  
*The Passion and Power of Project Management™*

A special thank you goes out to the sponsors of our 2011 Southern New England Chapter-Project Management Institute (SNEC-PMI) Conference. Their participation helped make this year's event a success! It's the active participation of companies such as these that makes an event like ours so mutually beneficial to our organization and membership.

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## SNEC-PMI MEETINGS AND SPECIAL EVENTS

### HARTFORD EASTSIDE PROJECT MANAGEMENT ROUNDTABLE

**Friday, May 13th from 7:30am to 9:00am. One PDU**

**Location:** American Eagle Federal Credit Union Glastonbury Administration Center - Training Room A  
20 Western Blvd  
Glastonbury, CT 06033

The next Hartford Eastside Project Management Roundtable will be held Friday, May 13, 7:30 - 9:00 a.m., at American Eagle Federal Credit Union Glastonbury Administration Center, 20 Western Blvd, Glastonbury, CT. The roundtable is an opportunity to network with your colleagues in an informal setting, discuss project management topics, and earn a PDU at no cost. Coffee and tea are available.

John Robinson will present *Six Hats*. Also known as **de Bono Hats system** or **Six Thinking Hats**, **Six Hats** is a thinking tool for group discussion and individual thinking. Combined with the idea of parallel thinking which is associated with it, it provides a means for groups to think together more effectively, and a means to plan thinking processes in a detailed and cohesive way. Six Hats is used to look at decisions from a number of important perspectives, forcing the participants to move outside their habitual thinking style, and helps the group to get a more rounded view of a situation.

John is a senior account manager with iTech Solutions, a staffing, consulting, and recruitment firm located in Farmington, CT. He also serves on the boards of Rebuilding Together - Springfield and The Drama Studio. Prior to joining iTech, John worked at MassMutual as a Project Manager and Business Readiness Manager. John holds a BA from University of Massachusetts - Amherst in Organizational Change Management.

*If you think you'll attend or would like to make a presentation (20 minutes maximum), please contact Sarah Schneiderman at (860) 568-2020 ext 5447 or [sarah.s@aefcu.com](mailto:sarah.s@aefcu.com). If you are a PMP and make a presentation, you can earn 5 easy PDUs.*

### FAIRFIELD COUNTY (Shelton) PM ROUNDTABLE

**Friday - June 3, 2011, 7:30am - 9:00am. One PDU**

**Location:** The Enterprise Deli, 1 Corporate Drive, Shelton, CT

**Cost:** Free of charge; coffee or breakfast can be ordered at the Enterprise Deli

**Registration:** No pre-registration required.

**Presentation:** *Enabling Peak Performance: Positive Psychology for Project Managers* by Carin Zinter

The new field of positive psychology - also known as the science of happiness - has vast implications for businesses. Increased happiness at work can have a positive impact on revenue, profitability, workplace safety, and job satisfaction. But how do you increase happiness in the work place?

**Carin Zinter** is an experienced educator who has been teaching in one form or another for nearly two decades. Currently, she teaches at Western New England College and Holyoke Community College in the areas of management, organizational behavior - and most passionately - business and professional etiquette.

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### WOMEN IN PROJECT MANAGEMENT June Meeting

**Thursday - June 9, 2011, 4:30pm - 6:30pm. One PDU**

**Location:** The Hartford (Great Room, Floor 7)  
55 Farmington Ave., Hartford, CT

Free parking directly across the street; sign in with Security.

**Cost:** \$10

**Registration:** Deadline - Sunday, June 5th, Midnight

**Presentation:** *Take your Yoga to Work* by Deborah Barry

Tight back, shoulders and neck from sitting at a desk all day? Or maybe it's work stress that has you bent out of shape. The great thing about yoga is that you can practice anywhere—even in your office. No matter how highly scheduled your day is, you can practice some simple yoga movements. Just taking a few minutes for a few deep breaths or practice stretches at your desk can relieve stress, increase productivity, and most importantly, help you feel better.

*Continued on page 7*

Continued from "Women in PM", page 5

Deborah Barry is a Registered Yoga Teacher and a certified yoga instructor in the Hatha yoga tradition. Currently she is teaching gentle yoga at the Storrs Yoga Center. Deb began practicing yoga more than five years ago. Initially, she pursued yoga for its potential physical rewards—increased strength, flexibility, and balance.

Deborah then discovered that yoga not only provided physical benefits, but also enables bringing the whole body into balance. After some deep soul-searching, her love for yoga and its many benefits prompted her to pursue a yoga teaching certification to share these benefits with others.

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### SNEC PMI SPECIAL EVENT - LEAN SIX SIGMA YELLOW BELT TRAINING

**Wednesday, June 15, 2011 7:45am - 5:00pm. 8 PDUs**

**Location:** [Crowne Plaza Hotel](#), Cromwell, CT

**Cost:** \$279 per person for SNEC PMI Members, \$309 per person for non-members (cost includes all day session, breakfast, lunch, snacks and beverages PLUS a free book!)

**Registration:** Deadline - Sunday June 12th, Midnight

([full details on page 2](#))

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### SNEC JUNE CHAPTER MEETING

**Wednesday, June 15, 2011 5:00pm - 8:00pm. 1 to 1.5 PDUs**

**Location:** [Crowne Plaza Hotel](#), Cromwell, CT

**Cost:** \$35 for SNEC PMI Members, \$45 for non-SNEC members

**Registration:** Deadline - Sunday June 12th, Midnight

**Pre-Meeting Education Session:** *SNEC Annual Meeting* by Norm Prevost, PMP

The Annual Meeting is open to all members and interested parties. President Norm Prevost will present the annual report of chapter activities and condition.

**Main Presentation:** *Lessons from a Horse Wreck* by David Dirks

Successful Project Management requires tools and techniques from many disciplines. Several years ago I was in a debate with a horse: I was thinking ride, he was thinking fly, you can guess who won. As I thought about the events and the subsequent learning I realized that many things about the relationship between a horse and a person are applicable to many other situations, including Project Management. This talk will review how we can be better Project Managers by using lessons learned from training and riding horses.

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### SNEC-PMI SPECIAL EVENT - Neal Whitten's - Let's Talk Leadership, Accountability and Professional Maturity

**Thursday, November 3, 2011 7:45am - 5:00pm.  
8 PDUs**

**Location:** [Hilton Garden Inn](#), Shelton, CT

**Cost:** \$279 per person for SNEC-PMI Members; \$309 per person for non-SNEC-members (cost includes all-day session, breakfast, lunch, snacks and beverages plus a FREE book!)

**Registration** is now open.

**Attendees will gain insights and concrete guidance** on how to demonstrate professionally mature behavior that will enable them to perform at their best, benefiting their projects, organizations, and careers. The seminar experience is intensive, revealing, and focused -- aimed at providing participants lessons that can be applied on the job immediately and that will have long-term impact. This seminar will also help project managers, other leaders and team members promote and actively contribute to an effective business culture.

**Neal Whitten, PMP** is a popular speaker, trainer, consultant, mentor, and best-selling PM author in the areas of leadership, project management and employee development. He has written over 100 articles for professional magazines and is the author of seven books. Neal also has over 35 years of front-line leadership and project management experience.

## SNEC Outreach in Action

The 2011 Outreach program is in full swing with SNEC members volunteering across the state, representing PMI in the community and furthering the Outreach Committee's mission "To promote the project management profession, the business benefits of project management maturity and the value of SNEC-PMI as a partner to the business, educational and non-profit institutions throughout Southern New England."

Check out these great examples of Outreach In Action and email [outreach@sneec-pmi.org](mailto:outreach@sneec-pmi.org) to see how you can get involved too!

### SNEC Represented for 2nd Straight Year at Sikorsky's Professional Development Fair

On Wed. March 23rd, our Chapter's very own VP of Programs (Susan Parente) and VP of Membership (David Ingram) teamed up to represent SNEC at Sikorsky Aircraft's second annual "Take Your Career To New Heights" event at the company's headquarters in Stratford. Sponsored by Sikorsky's Hispanic Leadership Form, the 2-hour event included representatives from a number of other professional organizations, including the Society of Hispanic Professional Engineers (SHPE), Association of Latin Professionals in Finance and Accounting (ALPFA), American Society for Quality (ASQ), American Society for Mechanical Engineers (ASME), Institute of Industrial Engineers (IIE), The Association for Operations Management (APICS), Society of Manufacturing Engineers (SME), Institute of Electrical and Electronic Engineers (IEEE), Society of Women Engineers (SWE), and National Society of Black Engineers (NSBE). Sikorsky employees were able to learn about each of the attending organizations and how to join them. Susan and David shared information on PMI's professional certifications and the opportunities SNEC provides for leadership development, networking, professional development and volunteering.

Sikorsky's event coordinator, Krogen Carreno, PMP, said:

*"It has been great to have PMI participate in it each year. It provides a great opportunity for our employees to ask questions on how to get PMP certification, how to maintain their certification, and how to network with other Project management professionals in the area. I hope we can continue to count on PMI for this event."*

### SNEC President Norm Prevost Headlines Portfolio Management Panel at Hartford CIO Forum

On Thurs. April 14th, SNEC President Norm Prevost moderated a 1-hour practitioner panel session on "Real World Lessons in Project Portfolio Management" in front of a packed audience at the **CIO Forum & Executive IT Summit** at the Connecticut Convention Center in Hartford. This successful event came together after a year of relationship building and planning between SNEC's Outreach Vice President (Steve Teebagy) and the Society for Information Management (SIM), who hosts the annual event. Last Spring the CIO Forum organizers provided SNEC the opportunity to offer complimentary passes to the April 2010 event to organizations participating in SNEC's Registered Company Coordinator (RCC) Program. For 2011, SNEC was not only offered the same benefit, but was asked to directly participate in planning activities for this year's Forum. The Outreach Committee developed the session topic, format and secured project/portfolio management leaders from MassMutual, Travelers and Aetna to participate on the panel. Nearly 100 IT executives filled the room for an informative and interactive discussion on their organizations' challenges, successes and lessons learned on their unique journeys toward PPM maturity.

All attendees were provided with a one-page handout that read:

***"Over 500 Southern New England Businesses are plugged into SNEC-PMI. Is Yours?"***

## Leadership Spotlight: Anthony Falsetta, PMP

Throughout 2011, we are featuring the LEADERSHIP SPOTLIGHT; a series of articles introducing you to the Board of Directors. This is a great opportunity for you to get to know the leaders who are guiding and driving SNEC's success. This month we continue with SNEC's VP of Continuing Education: Anthony Falsetta.

Anthony has led the team responsible for providing educational and training offerings such as the SNEC PMP Exam prep course.



**Name:** Anthony Falsetta  
**Title:** Professional Development  
**Years with SNEC:** 2

### ***Why did you get involved in leadership in SNEC?***

I had been volunteering on the education committee and really enjoyed working with the team to roll out the SNEC PMP Exam prep course. I became a Board member because I am passionate about delivering more educational offerings for our membership.

### ***What are the biggest "joys" of the work?***

Building relationships with people and the camaraderie of working together are what I find enjoyable.

### ***What are the largest challenges?***

I would like to see more educational offerings, but in order to do so we need an increase in our volunteer base to support current offerings and develop new ones.

### ***What are you most proud of?***

One of the most rewarding parts of my role is hearing from SNEC PMP prep course attendees who have passed the exam and achieved PMP certification.

### ***What do you hope for the chapter?***

I would like to see SNEC membership grow significantly and make an impact in our communities.

### ***Tell us about your Career?***

For the past 11 years I have been working for United Rentals in the IT, Corporate Systems area. In my current role, I am managing the IT tasks around software implementation projects of various sizes.

### ***What do you enjoy most about your role?***

I enjoy learning about the different areas of the company and implementing solutions to help the company become more efficient and effective in its processes.

### ***Any Career Advice?***

Sit down with your supervisor to set challenging goals for your job and meet regularly to assess where you are and what you need to do to reach those goals.

### ***What core values do you bring to your work?***

I am a team player who likes to have fun and work hard.

### ***Where did you grow up?***

I was born in the Bronx, NY but grew up in Yonkers.

### ***Favorite Sports?***

I love professional baseball and college basketball. My favorite teams are the NY Yankees and the UCONN Huskies.

### ***Favorite TV Shows?***

I enjoy watching the classic sit-coms such as *All in the Family*, *Taxi* and *Seinfeld*.

### ***Favorite places to vacation?***

One of my favorite places on the east coast is the Outer Banks of North Carolina.

**NEW SNEC-PMI CHAPTER MEMBERS**

as of April 30, 2011

Olukoga Akinsola	Regina Hagerty	Nancy Nee
James Amendola	Karen Harris	Lisa Oliver
Jennifer Bailey	Cordelia Hatheway	David Padgett
Desiree	Robert Heiserman	Misty Pilz
Bartholomew	Kevin Hurley	Christie Porcelli
Vernon Begin	Janet Jandreau	Geetha
Stephen Bolla	Tera Jenson	Ravichandran
Jonathan Branch	Mary Kaselouskas	Tim Rolfes
Ryan Brookhart	Cheri Lavigne	Gean Rubio
Nuecell Butler	Mark Leone	Nicol Rupolo
Robert Chalero	Joanne Lombard	Jennifer Sadlier
Harinath Chanda	Marc Lubetkin	Robert Sala
Christina Chin-Hing	Wayne Magro	Danny Santos
DonnaRenee Cook	Roslin Marcelus	Alexander Sepko
Amy Dill	Glenn Marchi	Theresa Shepherd
James Dowers	Frank Marottolo	Shannon Slate
Diana Downs	Kevin McCarthy	Linda Sterling
Joseph Drew	Michael McDonald	Lisa Tobiassen
Richard Earls	Yovana McGuirl	Yahman Tomin
Andrew Farrimond	Margaret McKnight	Maria Valakos
Vijay Gadigeppa	Jose Mendonca	Svetlana Veprinsky
Janet Gagnon-Yerkie	Suzanne Moorcroft	Elaine Walker
Jeff Galdenzi	Frank Morelli	
Jennifer Gervais	Al Nadeau	

**SNEC-PMI PMP UPDATE**

*Congratulations from our Board of Directors and our Membership to the newest PMPs in our chapter:*

Folashade Adebajo  
 Sanjeev Agarwal  
 Alvin Barley  
 Kenneth Brickner  
 Lawrence Cohen  
 Allen Coniglio  
 James Dowers  
 William Garcia  
 Junisa Grear  
 Margaret Havekotte  
 Kevin Hurley  
 Mark Leone  
 Don Richardson  
 Mark Sproull  
 Brij Balaji Srivasthava  
 Tyler Upton

## 2010-2011 BOARD OF DIRECTORS

Norm Prevost, PMP  
*President, CEO*  
[Norm.Prevost@sneec-pmi.org](mailto:Norm.Prevost@sneec-pmi.org)

Gina Lumia, PMP  
*Vice President, COO*  
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Fred Johnson, PMP  
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Darwyn Azzinaro, PMP  
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Robert Boshka, PMP  
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Carin Salonia, PMP  
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Sarah Schneiderman, PMP  
*Corporate Secretary*  
[Sarah.Schneiderman@sneec-pmi.org](mailto:Sarah.Schneiderman@sneec-pmi.org)

### SNEC-PMI QUICK MEMBER FACTS

As of April 2011 there are  
**1,696** members in our  
 Chapter!

#### QUICK LINKS

[Get Involved](#)

[Events Calendar](#)

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If you were forwarded or downloaded our newsletter and would like to receive your own copy every month, just click [here](#) or on the graphic above to subscribe!

#### Seeking your PM Tips, Techniques or Experiences!

The SNEC-PMI Newsletter aims to reflect our outstanding membership.

Please feel free to submit a tip, technique, or experience that you have found particularly helpful as a project manager. Submit your tip (50-250 words) to our editor at [content@sneec-pmi.org](mailto:content@sneec-pmi.org).

All tips are subject to change at the discretion of the editor.